

COST BENEFITS OF USING PROJECT | CENTER

ProjectCenter is a web based collaborative management tool designed to reduce expenses and add Quality Assurance to all projects. Project|Center reduces the risks and liabilities associated with project delays, as well as potential errors in design, documentation, and communication.

The fees associated with **ProjectCenter** are frequently billed to owners, either in whole or in part depending on the specific situation. A few of the financial benefits of using Project|Center are:

- Communications costs are reduced 20% to 60% (printing, shipping, overnights and faxing).
- Turnaround time for documents requiring approval or additional information is reduced 60% to 80%.
- Employee time required to administer documents and information flow is reduced by an average of 30%.
- Early project delivery is cited by many in the 5% to 8% range in real time.

These benefits have been reported to us by hundreds of our clients -- similar or greater savings have been reported by *Price Waterhouse Coopers* analysis and by *The Aberdeen Group* for comparable web based applications.

The **costs of not doing business** with an online collaborative application can become very large:

- **When** A&E principals are not meeting employee recruitment & retention goals. Attracting and keeping quality junior associates is often directly related to the quality of professional tools in place at the firm.
- **When** any team member proceeds to work on outdated information or the wrong document version.
- **When** disputes arise as to what specific information was sent or received; when it was sent; where and to whom; etc.
- **When** failure to recognize errors and omissions at an early stage in the project occurs.
- **When** unforeseen issues cause litigation - unprepared and poorly documented parties are easily the most vulnerable to legal action - regardless of good performance to date.
- **When** at the close of a project, owners and project managers have less than a complete record of the project; i.e., a CD archived version of - what, who, when, where, and why.
- **When** firms continue to spend more money on internal IT staff and installed software/hardware rather than easier and more functional web applications.

Clients and owners who want greater collaboration, as well as a greater sense of inclusion and involvement, select A&E firms that offer the web based advantages of **ProjectCenter**. In general, selling Project|Center to your clients is not difficult since they will also participate in all of the benefits described above. Let us work with you and your clients to make these benefits a reality.



BRICS|NET

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